





CONFERENCE & GALA AWARDS

TORONTO AIRPORT MARRIOTT HOTEL

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HE FU	F EVENTS
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TIME	FOYER	GRAND BALLROOM	JR BALLROOM	SALON A
7:00 am				
7:30 am	REGISTRATION OPEN			
8:00 am	& BUFFET BREAKFAST		DIGITAL SALES with Matt Mise	ANNUAL GENERAL
8:30 am				MEETING
9:00 am		OPENING KEYNOTE Duncan Stewart, Deloitte	THE NEW BREED OF SALES PEOPLE:	
9:30 am			INTEGRATED MARKETING	
10:00 am		THE BROADCASTERS DIGITAL ADVANTAGE Daniel Anstandig	SOLUTION PROVIDERS	
10:30 am			Jeff Schmidt, RAB	
10:45 am		BREAK		
11:00 am		DIGITAL STRATEGIES PANEL ADVERTISER PANEL	BREAK	
11:15 am				
11:45 am		BREAK		
12:15 pm 12:30 pm		FACTOR LUNCHEON & GALA AWARDS PROGRAM		
2:15 pm		BREAK		
2:45 pm		PERFORMANCE THINKING Jacques D'Allaire		
3:00 pm				
3:30 pm		DE-MYSTIFYING		
4:00 pm		MILLENNIALS		
4:15 pm		BREAK		
4:30 pm		INDUSTRY EXECUTIVE		
5:00 pm		TOWN HALL		
5:30 pm		RECEPTION		

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